

# 16 Import / export

## Present Tenses

Demonstratives; *one / ones; some each / every; either / neither*

### A. Context listening

- (1) You are going to hear journalist Anna Copeski in an online podcast, interviewing Harry Stubbs about his business. Look at the pictures. What do you think Harry's business is and what are some of the problems he faces?



- (2) Listen and see if you were correct..
- (3) Here are some of Harry's statements. Choose the word that completes the sentence. Then listen again and check your answers.

Well, you can't put a product in just **1** *any / some* box. You know, **2** *any / some* are just not strong enough. We deal with freight that has **3** *any / some* special requirements for containers and **4** *this / these* have to be specially made.

OK, well, **5** *this / these* is a small box that is suitable for very fragile items. **6** *Each / Both* the inside and the outside of the box are cushioned. As **7** *either / neither* cardboard **8** *nor / or* plastic offer enough protection, we use a material that was specially developed for **9** *this / these* type of packaging.

Well, **10** *every / all* manufacturer has a different requirement. **11** *One / Ones* may be exporting a product that is fragile and needs protective packaging, **12** *that / those* is, some type of cushioning, to prevent the cargo from breaking. **13** *That / Those* are very popular.

- (4) Look at the italicized words in Exercise 3 and answer these questions.

- 1 Which two words in 1-4 talk about an unknown amount of something?
- 2 Which two words in 5-9 talk about something close to the speaker?
- 3 Which three words in 10-13 do we use with, or to replace, singular nouns?

- (5) Look at the words in A that Harry used when talking about his business. Find a word in B that has the same meaning or a similar meaning.

<p>A</p> <ul style="list-style-type: none"><li>1 commodity</li><li>2 containers</li><li>3 cushioning</li><li>4 damaged</li><li>5 dimensions</li><li>6 reinforce</li></ul>	<p>B</p> <ul style="list-style-type: none"><li>a make stronger</li><li>b size</li><li>c ruined</li><li>d product</li><li>e protection</li><li>f boxes</li></ul>
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